

What **credit union lenders and managers** say about Linda's workshops...

State	Name	Position	Company	Quote
CA	Elizabeth Rodriguez	Consumer Loan Officer	StarOne CU	I really liked the road map format. It makes lots of sense.
CO	Donna German	Branch Manager	Norbel Credit Union	This information will help improve my business lending skills.
WA	Frances Eisenman	Assistant Manager Loan Department	Group Health CU	Excellent overview. Good tips for determining the general health of the business.
CA	Joe Mosley	Underwriter	Los Angeles Federal CU	Learned how to increase the loan portfolio by accurately reflecting the applicant's income.
OR	Mike Cline	CEO	Oregon Central CU	Course is ideal if you have lending officers who are intimidated by the self-employed or corporate borrowers and the need to calculate cashflow.
CA	Rob Lajoie	VP Lending	San Mateo CU	Wonderful seminar. Very helpful and applicable to what we do everyday. Thank you!
WA	Jolene Bryant	Loan Officer	Olympia Credit Union	Never a dull moment! I never got bored! What a great presenter!
WA	Ryan Olsen	Loan Officer	Whatcom Educational CU	Potentially confusing material presented clearly and concisely.
CO	Stephanie Vinson	Lending and Collections Trainer	Credit Union of Denver	I enjoyed the fast-paced learning as well as the one-on-one time Linda spent with us, helping us out with individual calculations. Very helpful in analyzing trouble spots of companies and where to find cashflow. Loved 'digging for dollars'!
OR	Cindy Packard	Loan Officer	USACU	You made things very clear. Put things into layman's terms which is really nice for people who do not review taxes on a regular basis.