

What lenders say about Linda's **style**...

State	Name	Position	Company	Quote
CO	Bret Duvall	Loan Officer	First Bank	Good, funny stories that made it more interesting. The practice cases were helpful, thanks!
WA	Charmayne Elias	Loan Branch Manager	Credit Union of the Pacific	Tax return analysis kept lively! Good material and excellent presentation.
WA	Christy Beus	Commercial Loan Assistant	First Federal S&L	Excellent workshop! Made me unafraid of 1040's and corporations. Loved the Legos!
CO	Eric Jones	Banking Officer	First Bank	The course had layers of difficulty allowing for basic information and more advanced. There is nothing needing improvement.
WA	Jackie Burgess	Branch Manager	American Marine Bank	Everything was explained in a practical, easy to understand manner.
CA	Jennifer Irizarry	VP/Banking Officer	Citizen's Business Bank	I liked the flow of the workshop. You took a typically boring subject and made it interesting and fun.
CA	Kathy Tjader	Lender	Wells Fargo	Very hands-on method of teaching.
CA	Ken Austad	VP	Silvergate Bank	Great presentation and excellent working knowledge of lender requirements and needs.
CA	Laura Montgomery	Bank VP	Cal Fed Bank	This was great, very informative and not at all boring.
WA	Leslie Shea	Credit Analyst	Valley Bank	Mrs. Keith has a natural speaking ability and clearly explained how to read and assess tax returns. I have gained the knowledge of 'looking at the whole picture' on tax returns and where to put figures accurately.
CA	Lisa Poiry	Sr. Loan Processor	Desert Community Bank	This was the best seminar I have attended. It was taught in plain language that was easy to understand. I now have valuable tools to continue in a successful career in lending.
WA	Liz Hoffman	Commercial Credit Analyst	Whidbey Island Bank	Excellent workshop, Linda really sorts out confusing and complex returns so everyone can understand what is going on and be able to explain it.

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CA	Lucas Herrera	Credit Analyst	Busness First National Bank	Linda is a great speaker and makes sure we all understand everything before moving on. She keeps the class interesting which is vital in making sure everyone is on track and upbeat...and that helps in the learning process.
WA	Marla Morrell	AVP/Loan Officer	Baker Boyer Bank	Linda uses great examples and works with you. Then lets you do it yourself to sink in.
OR	Mary Hood	AVP, Sr. Credit Analyst	Western Bank	Great teacher, great material, great class!
CA	Natalie Corente	Business Development Officer	Business Bank of California	Who said accounting and reading financials was boring?? I found my day spent with Linda to be both fun and educational.
CA	Rosemary Hernandez	Senior VP	Hawthorne Savings	Very organized, concise presentation. Linda knows how to make the material interesting!
CA	Ross Newman	Special Assets	Fremont Bank	Great program presented with energy and clarity. Instills interest in non-accountants.
CA	Sally Mole	Loan Processor	Central Sierra Bank	Linda is an excellent facilitator. She is energetic. She includes 'wake up' stories but gets down to business.
CA	Samantha Ciraulo	Credit Analyst	San Jose National Bank	I really enjoyed the learning experience. I especially enjoyed the individual help (one on one contact) in a very relaxed atmosphere.
WA	Sonja Butler	VP Branch Manager	Frontier Bank	It takes great skill to make a topic like 'Tax Returns' interesting and understandable! Linda is a highly skilled instructor with wonderful tools to take back!
WA	Stephanie Roorda	Loan Officer	NW Farm Credit Services	Linda-you made this such a valuable experience. Thanks for everything.
CA	Ruth Algarate		First Commerce Bank	What sets Linda Keith apart is her willingness to answer questions, long after the seminar is over. I emailed a question and had my answer the next day. She is a continuing resource, not just a one-day stand!